

Barcellos Holdings Limited

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NEWSLETTER



Christmas 2012 Edition

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INTRODUCTION

Welcome to the Christmas 2012 Barcellos Holdings Newsletter.

I would like to start by welcoming those new customers who have joined us during 2012, and to also thank existing customers for their continued business and support throughout the year, it is very much appreciated.

One of the highlights of 2012 for us was how well the London 2012 Olympic contract went. We feel extremely proud to have been part of such a prestigious event.

2013 is certainly looking as though it is going to be an exciting year for our Linen customers. Nick is getting really excited about the RFID project, and has even written a little ditty about it!

2013 is also seeing changes on how businesses process Pay As You Earn (PAYE) data using HMRC's new Real Time Information (RTI) system. Please see <http://www.actionplanning.net/3811/payee-real-time-information> for further information.

Well I hope you find our Christmas 2012 Newsletter of interest. Don't forget to check out our opening hours during the festive season on the And Finally page. It just remains for me to wish you all A Very Merry Christmas and A Happy New Year!

debbie@barcellos.co.uk





WHEN SANTA CHIPS IN



It's fast approaching that time of year again, when all the turkeys start working off the extra few pounds in the hope that they are overlooked for another year. I will soon have to don the body armour and face the madness of shopping for the festive period, trying to wrestle that loaf from the little old lady who's added 14 loaves and 10 bottles of milk into her trolley. When asked why so much food, as the shops are only closed for less than 42 hours, the simple answer I get is, "Because it's Christmas!".

Well you'll be happy to know that the in toy for this year is 'CHIPS.' Unfortunately, not the deep fried potato ones, but the high and ultra-high frequency microchips. We are finally dipping our toes into the chip market, a market which has the ability to revolutionise the Pool Linen industry, just as much as it did for the Workwear industry.

Thanks to the major testing and input from Dyfed Cleaning and Tonrose, we have finally not only got the software that will allow you to track and trace all your linen items. It now looks like we have the chips that can be relied on as well.

This I know is something that many of you have shown an interest in while I have been on my travels. With Dyfed deep into their trials, we hope to be rolling out the system in the New Year.

So what's 'Santa' been up to I hear you all cry! Well after taking on the Route Module a couple of years ago, and having taken our advice on backing up his systems after last years near miss, he has been sending some of his elves over for training to bring them up to speed. He has also taken on the Call Logging system as well as the Quotation module.

Santa now has a Call Logging system that will allow his elves to process any queries or complaints and monitor the response time. It helps Mrs Claus and Santa to keep on top of everything back in Lapland.

The Quotation system has allowed the elves to build up quotes to send through to all the various toy making departments. That makes sure that they have all the items they require to keep turning out the gifts that you ask for each year. When departments are ready for the supplies the elves can simply click on a button and the quotes then become orders. Santa likes the system as he can monitor all his supplies and is able to see everything is running on time. He can monitor any overdue orders and keep an eye on all the stock levels at the same time.

Santa hopes that by this time next year he will have the New Chip module up and running. This will prevent presents being sent to the wrong people as the scan out facility will only allow gifts to go to the correct people. So it's a case of watch this space!

On a personal note, I have had an interesting year that has seen lots of good things. From the highs of the Olympic Games, I think you would all agree that they were a great success, to my beloved West Brom comfortably keeping their Premiership status! Mainly thanks to the great job that Roy Hodson did before he was lured away by the England position. However Steve Clark seems to have seamlessly slotted into place and has given us a great start to the new season. Let's hope the good form can continue throughout the festive period.

I can't wait for Christmas morning when the little ones open the gifts and I get to play with some new toys and have chocolate for breakfast! The only down side will be the extra pounds piled on and the not so lovely Christmas jumper given to me by grandma. Anyway I must dash, I have got to feed the turkey if I can find him, he's been looking sheepish the last few weeks. I think he may be plotting an escape plan as when I came back last night there was 'Escape to Victory' in the DVD player.

Let me just take this opportunity to say 'Come on Santa!' and wish you all a Very Merry Christmas and a Prosperous New Year, and I look forward to seeing you all in the New Year!

Paul Moss
paul@barcellos.co.uk



NEW PSA SCHEDULES RELEASED



There have been two PSA Schedules released this year, Decoration Work Ninth Edition 2012 and Landscape Management Fourth Edition 2012. Please let us know if you have a requirement for them, either with Global Schedule of Rates or in pdf format (cheaper than the books).

As Windows 8 is now starting to appear, I have tried Global Schedule of Rates on a pc running it and there is no problem. It will be interesting to see how it is received.

The DIO (Defence Infrastructure Organisation) is putting some very large contracts out using the PSA schedules. Previously the PSA schedules were not used. Let us hope that this creates plenty of work for users of Global Schedule of Rates.

Some new software that I have seen recently is a system called TeamViewer. It enables someone to look at a system remotely, including running the users programs and copying updates across. It is very impressive. Some of you will know of it. My colleagues at Barcellos have much more need of it on larger systems, where remote access is vital at times. I used it to look at a user's site and was impressed with how simple it is to use.

A recent new user has a need to calculate the Life Cycle cost of each order. The requirement comes from the NHS; I do not know how widespread this requirement is. When producing an order, each code, as well as having a quantity entered, needs the life cycle value. If the code selected is expected to last 10 years then 10 would be entered, the cost of the code is divided by 10 and added to the Life Cycle value. When the order is printed the Life Cycle value for the order is shown at the end. I hope this explanation is correct, let me know if you have a need for it.

john@barcellos.co.uk

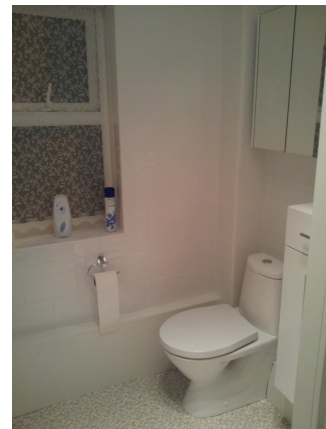


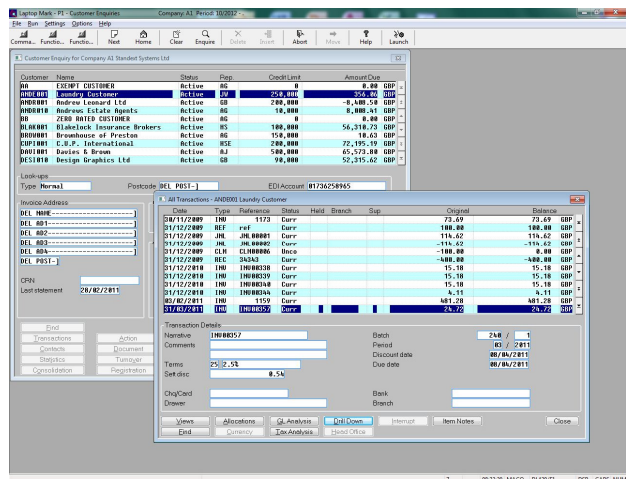
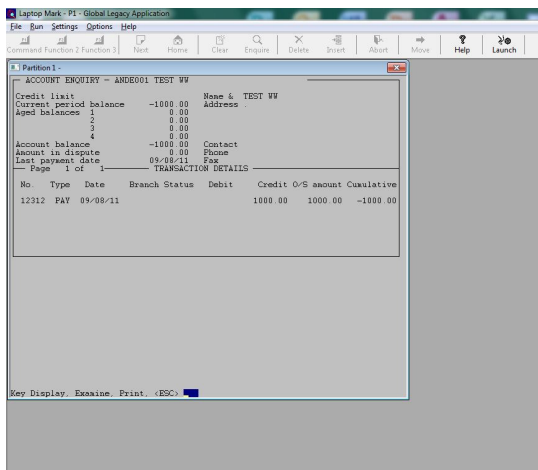
GRAND DESIGNS, ENHANCEMENTS AND OLYMPIC WIND DOWN



Flat 4 Renovation comes to an end

It seems only yesterday that my toolboxes were being opened at my parent's new flat and renovations started. Some 6 months on and a lot of blood, sweat, tears and swearing later, the project is finally complete. It might not have been in the league of Kevin McCloud's "Grand Designs" but to my mum and dad it was a vast undertaking. Here is a range of before & after shots to show you the difference.





I had to put in the last 2, old G2000 Sales Ledger and new G3000 Debtors, just to show that as well as Flat 4 our software has changed a lot too!

Global 3000 Enhancements

There have been many enhancements produced during the last 6 months or so. I have listed the top 4 below which may be of special interest to our users.

1. During the production of statements it is now possible to add 3 lines of 70 characters to the email body text. You can setup a default email text to be used every time if required.
2. Product search now has 2 buttons to suppress obsolete and/or superseded items from the window.

3. Stock control now has the capability of handling multiple bin locations per item. This can be useful if the stock items are large and cannot fit in a single stock location.
4. SOP transaction notes. You can now add notes to a SOP order in the same way that you can add notes to a customer, supplier or product. This will allow you to use free typed text that is not part of the order itself and you do not have to worry about the content appearing on the customer facing documentation.

If you are interested in any of the above then please contact me so that I can arrange to get your system service packed to enable the new features. Also, if there are any features that you feel would be of use that are not in the current software, then please let me know. I will pass on your ideas to TIS, who I am sure will give them consideration for the next release of service packs.

Olympic Wind Down

Since the end of the Olympics project in September it has been a bit of a funny time really. You still have that feeling of being on a high due to the success of the 2012 games but also a feeling of “what’s next” and “where do we go from here”.

Times are still tough and people are watching the pennies and in some cases, the pounds as well! So to help your pounds and pennies go a bit further please ensure that you read Gavin’s article, as we can save you some money and you can get your hands on some very special items.

Finale

Well as the flat is finished I will need something to keep me busy for the next 6 months so send your ideas on a post card, for the old fashioned, or an email, for the not so old fashioned. As for software over the next 6 months please let me know if there are any projects that you would like to undertake so that we can work together to get your ideas implemented.

Just to say a big thank you to all our customers for their business and support over the past 12 months and a big welcome to all our new customers who have received the newsletter for the first time.

Let’s all keep up the good work and hope for a prosperous New Year.

Have a Merry Christmas.

mark@barcellos.co.uk



UP AND DOWN, UP AND DOWN!



No, that's not Santa in his pre-Christmas exercise class! Nor is it Nick toning up for our Christmas party (though I have heard he's going to be wearing an elf styled morph suit this year!)

I am of course referring to the recent temperatures we've been having. Day time temperatures of around 14 degrees after mid-November – what's that all about?! I'm sure by the time you read my article things will have levelled out somewhat though.

2012 has been Great to be British. There have been so many events to witness throughout the year. The Olympics and Paralympics were bigger and more successful than anyone could have guessed. It was a privilege to have a behind the scenes look at the systems and processes that went towards the public front end of both Games.

We are currently offering a fantastic deal on wired hand held scanners that were used to help the Games tick over. Many of these scanners are likely to have scanned the laundry bags of medal winners - peak performance tracking for your laundry! The price for a configured scanner, complete with USB cable is only £99.00 + VAT including free standard delivery. Multi-buy deal – buy 5 for just £92.00 + VAT each and receive free next business day delivery! Stocks are limited so please be quick!

I'm already looking forward to the Rugby League World Cup in 2013 which is set to be held in England and Wales in November. I've already got a couple of tickets for "me an' me old man" to go up to Hull FC's KC Stadium for the England vs. Fiji group game. The competition's likely to be won by the Australians or New Zealanders but we can but hope – this might be nearly a year in advance but "Come on England"!!

I'll close by wishing everyone a Wonderful Christmas and a Happy New Year.

gavin@barcellos.co.uk

**Check out my
article on Page
9!**



VERSION 9 IS ON ITS WAY, EVERYONE SHOUT HIP HIP HOORAY ..



Christmas comes but once a year,
 And when it does, it brings good cheer.
 RFID, and all things new,
 Workwear mods are coming too!

Multi-read scanning is really fast,

It's one of those things that's set to last.

Linen losses are now controlled,

Stock checks are easy, or so I'm told.

Barcode	Transponder	Product	Size	Washes	Garment Lot	Dedicated Contract	Loc	Label Printed?	Scanned Out Qty	Not in Service?
4411	AAA9	1	N/A	0	0	0	0	0	1	
4433	E00403000638F3C9	1	N/A	0	0	0	0	0	1	
4763	35BEBEC1FF00000100002491D	1	N/A	0	0	0	0	0	1	
4774	35BEBEC1FF000001000024900	1	N/A	1	21010004	0	0	0	1	
4796	35BEBEC1FF0000010000248E1	1	N/A	0	0	0	0	0	1	
4829	35BEBEC1FF0000010000248FB	1	N/A	0	0	0	0	0	1	
4851	35BEBEC1FF0000010000248FE	1	N/A	1	21010004	0	0	0	1	

KING SIZE BED SHEETS **OUT** **Not seen in the last 60 days**

Current Info

Contract: POOL1 POOL CONTRACT

Out Date: 16/10/12 13.22

Out OpID: GX

In Date: 16/10/12 12.29

In OpID: GX

Last Info

Contract: []

Out Date: [] 00.00

Out OpID: []

In Date: [] 00.00

In OpID: []

Last Inspected

On: []

At: 00.00

By: []

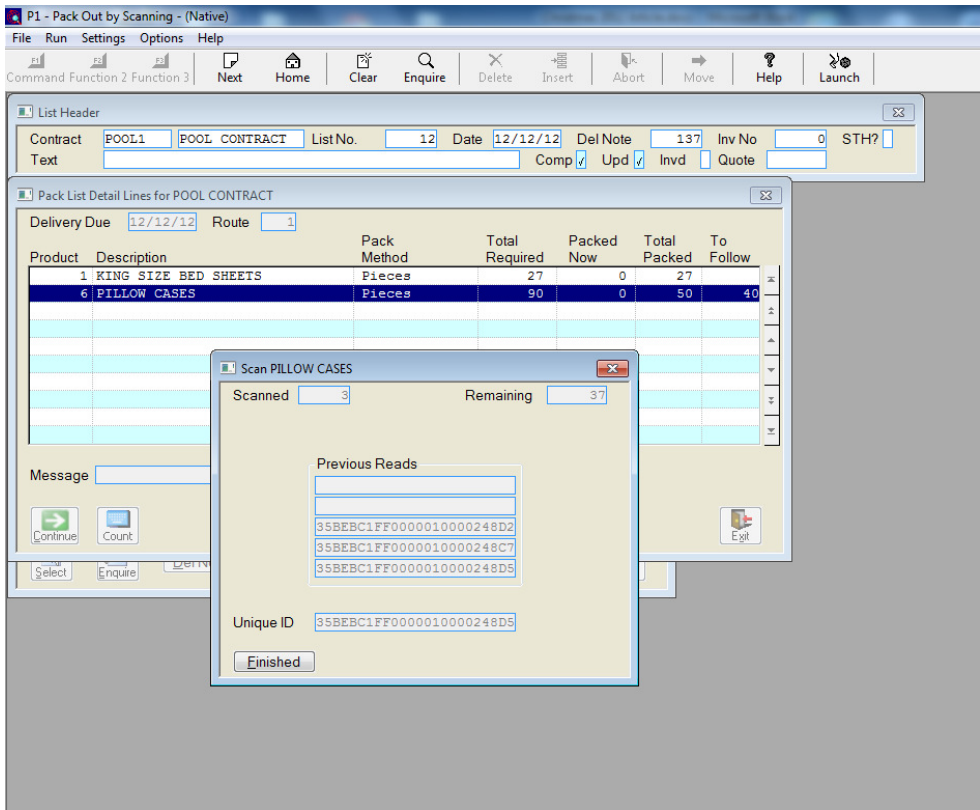
Selling Price: 3.00 Residual Value: 2.96

Withdrawal Code: 0 Target Washes: 75

Total Repairs: 0 Repair Cost: 0.00 Tube Location: 0

Sort Bin No.: 0

Buttons: Select, Eqpt, History, Export, Exit



Linen packing has changed a lot,

Now you can see just what you've got.

Scan all items as you pack,

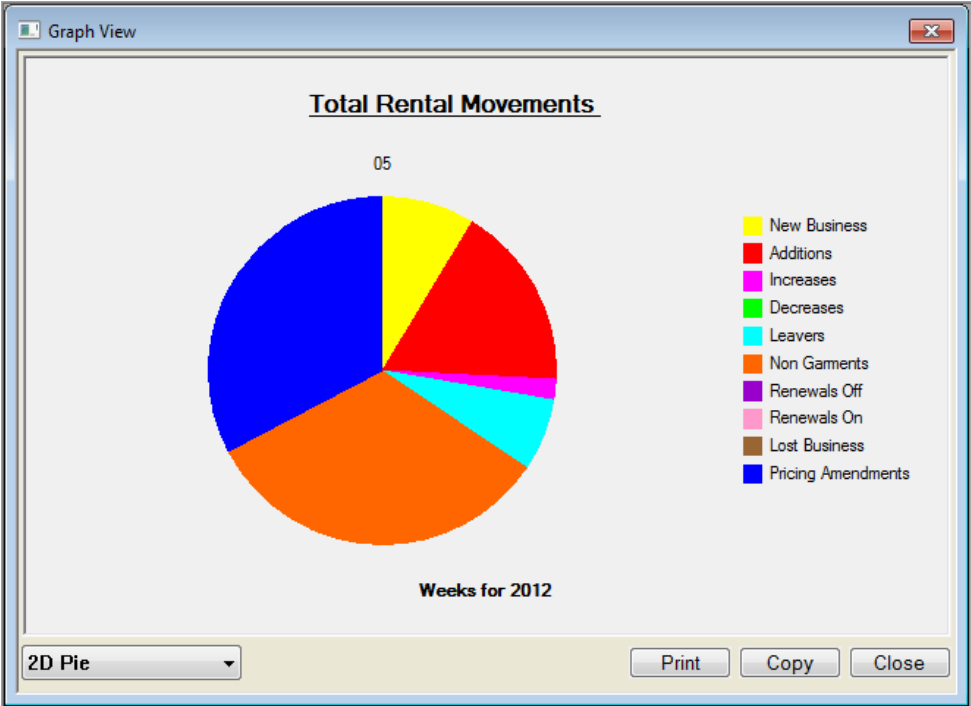
Take a look at what we track.

We've been tracking things for ages,

Workwear, Linen and even cages.

Laundry Management is our thing,

Come on just give us a ring.



nick@barcellos.co.uk



CHRISTMAS TOP HIT SONGS QUIZ



1. Who sang White Christmas in the 1950's?
2. In 2006 Beyoncé had a Christmas hit with which song?
3. What was the title of the Band Aid song?
4. In 1961 Danny Williams had a hit with Moon River – in what movie did this song feature?
5. Who sang Rudolph the Red-Nosed Reindeer in the 1950's?
6. The Beach Boys has a winter hit in 1966 but what was the name of the song?
7. Harry Belafonte sang which Christmas hit in the 1950's?
8. What was the name of the 1980's song sung by Paul McCartney & Michael Jackson?
9. In which Christmas year did the Whitney Houston 'I Will Always Love You' reach number 1?
10. In which year did Smokey Robinson & The Miracles have a Christmas hit with The Tears of a Clown?
11. What was "Roasting in an Open Fire" sung by Nat "King" Cole?
12. What type of Christmas did Elvis Presley sing about?
13. Who recorded "Run Rudolph Run" in 1958?
14. Who originally sang "Wonderful Christmastime"?
15. Who first recorded "Jingle Bell Rock" in 1957?
16. Who had a 1991 hit called 'Black or White'?
17. Who recorded "Driving Home for Christmas"?
18. What Christmas song is featured in the film Die Hard?
19. Who did Grandma Get Run Over By as sung by Elmo & Patsy?
20. Who was Mommy kissing in the famous Christmas song?



AND FINALLY...



We hope you have enjoyed our Christmas Newsletter. If there is anything you have found of interest just email the person noted at the bottom of each article.

Office hours during the Christmas period:

24th December – 9:00am to 1:00pm
25th December – CLOSED
26th December – CLOSED
27th December – 9:00am to 1:00pm
28th December – 9:00am to 1:00pm
31st December – 9:00am to 1:00pm
1st January – CLOSED
2nd January – Normal Office Hours

PLEASE NOTE: The following staff are contactable after 1:00pm until 5:00pm on 24th, 27th, 28th & 31st December, on the following mobile numbers: -



Nick	07702 471212
Paul	07713 740145
Mark	07702 074406
Gavin	07713 740289 (24 th & 31 st Dec ONLY)

Quiz Answers: 1. Bing Crosby, 2. Irreplaceable, 3. Do They Know It's Christmas, 4. Breakfast at Tiffany's, 5. Gene Autry/Bing Crosby, 6. Good Vibrations, 7. Mary's Boy Child, 8. Say Say Say, 9. 1992, 10. 1970, 11. Chestnuts, 12. Blue, 13. Chuck Berry, 14. Paul McCartney, 15. Bobby Helms, 16. Michael Jackson, 17. Chris Rea, 18. Let It Snow, 19. A Reindeer, 20. Santa Claus

